

## Allocation Report

A.P. Møller – Mærsk A/S





## 1. Message from our CFO

Dear reader,

We at A.P. Moller - Maersk (Maersk) are integrating a comprehensive and ambitious Environmental, Social and Governance (ESG) strategy into our business strategy and operations. Our ESG priorities are grounded in a strong foundation of societal responsibility and a commitment to serve our customers' needs for sustainable logistics solutions.

Whereas we recognize that sustainability risks, responsibilities and opportunities for our business encompass the full scope of ESG factors, we see decarbonisation as the area where we can have the greatest impact.

We are now committing to be net zero across our business and value chain by 2040 with 100% green solutions for our customers. And we have set a new 2030 target to align with a Science Based Targets initiative (SBTi) 1.5°C pathway. And also by 2030, our target is to have industry-leading green customer offerings, including 25% of ocean cargo transported with green fuels, 90% green operations for contract logistics and cold chain, and at least 30% of air cargo transported with sustainable aviation fuel (SAF).

In 2021, we took important steps to reach these targets, with both an order of 2,000 TEU smaller feeder vessels and the order for eight large ocean-going container vessels, both capable of being operated on green methanol, to be delivered in 2023 and 2024, respectively. In January 2022, we extended the order for four more vessels in the series, to be delivered in 2025.

The finance and investment communities are critical stakeholders on our decarbonisation journey. In November, Maersk took a major step in aligning our finance strategy with our decarbonisation strategy through the introduction of our Green Financing Framework and the issuance of our inaugural green bond (EUR). We saw an encouraging high level of interest from investors.

Our commitment to decarbonise our business requires significant investments in the years to come and the Green Financing Framework will serve as a key foundation for financing these investments with green loans and bonds. For our investors, it offers a direct link to invest into our decarbonisation journey and to channel their investments to projects with positive environmental impact.

In this first allocation report we show how the proceeds from our first green bond have been allocated in 2021.

The allocation report for the 2021 reporting year has been prepared, in all material aspects, in accordance with Maersk's Green Financing Framework.

Going forward we will issue an allocation report annually and will also report on the green impact of the assets financed, once

Yours sincerely,

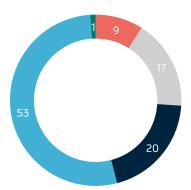
Patrick Jany, CFO

## 2. Issuances 2021

In conjunction with the publication of our Green Financing Framework we issued a green bond (EUR) in November 2021. This marked our first return to the EUR bond market since 2018. The 10-year bond was

issued under our Euro Medium Term Note Programme with our lowest ever coupon of 0.75%. The green offering met strong investor appetite and achieved a final orderbook oversubscription of 7.4x.

## By investor type



■ Govt. & Central Banks

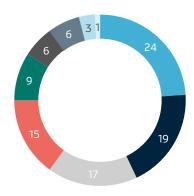
■ Insurance & Pension Funds

■ Bank & Private Banks

■ Asset Manager

Other

## By geography





Other

■ Singapore

\*Germany/Austria/Switzerland

■ Iberia/Italy

Issuer:	A.P. Møller - Maersk A/S			
Issuer Ratings (M/S):	Baa2 (Sta) / BBB+ (Sta)			
Issue Rating:	Baa2 / BBB+			
Format:	Senior, Unsecured, Reg S			
Settlement Date:	25 November 2021 (T+5)			
Maturity:	10 yr			
Maturity Date:	25 November 2031			
Issue Size:	€500m			
IPTs:	MS+95-100 bps			
Guidance:	MS+70-75 bps			
Final Spread:	MS+70 bps			
Δ in Spread:	25-30 bps			
Re-offer Yield (annual):	0.875%			
Re-offer Price:	98.808%			
Coupon (annual):	0.750%			
Final Orderbook:	~€3.7bn			
Oversubscription:	7.4x			
Use of Proceeds:	eeds: Finance and/or refinance, Green Eligible Assets in line with the Green Financing Framework			

## 3. Allocation report<sup>1</sup>

Net proceeds are allocated in line with our Green Financing Framework<sup>2</sup>. The allocation is done based on the capital expenditure for the respective projects. In 2021, a large part of the green bond proceeds were allocated to our two current green methanol vessel newbuilding projects (new investments, ICMA Clean category: Clean Transportation) and are covering the first stage (contract signing) of the ship building process. The payments under the ship building contracts are done in four key stages: (i) contract signing, (ii) keel laying, (iii) launching and (iv) delivery. The remaining part of the bond proceeds will be allocated to the same projects when payments are due.

Debt Issue (ISIN)	Coupon p.a.	Maturity	Net proceeds (EUR)	Net proceeds (USD) <sup>3</sup>	Allocated to 16,000 TEU methanol vessels	Allocated to 2,000 TEU methanol feeder vessel	Allocated in sum	To be allocated
EUR Bond (XS2410368042)	0.75%	25-11-2031	EUR 492m	USD 552m	USD 439m	USD 15m	USD 454m	USD 98m



<sup>&</sup>lt;sup>1</sup>As per section 2.4 (Reporting) of our Green Financing Framework, an impact report will be published once the vessels are delivered, subject to the availability of suitable information, data and permitted disclosure in accordance with relevant confidentiality agreements and competition laws.

<sup>&</sup>lt;sup>2</sup>Our Green Financing Framework can be found on our website under the following link: https://investor.maersk.com/green-finance.

<sup>&</sup>lt;sup>3</sup> Net proceeds in foreign currencies are converted to USD as per the swap that was entered into on the respective pricing date.

## 16,000 TEU Methanol Vessels

In August 2021, we took a significant step towards decarbonising shipping with the purchase of eight large - 16,000 twenty-foot equivalent units (TEU) - container vessels to be delivered in 2024. These vessels are built with ground-breaking design allowing the vessels to operate on green methanol.<sup>4</sup> This requires an engine five times more powerful than for the smaller feeder vessel announced in February 2021 (see below). We intend to operate the vessels on green e-methanol or bio-methanol as soon as possible. Biodiesel can be used without modification.

The vessels will not be equipped with scrubbers, so in case conventional fuel is

used this must comply with low-sulphur fuel regulations.

In January 2022 we further announced the purchase of four additional vessels to be delivered in 2025.

The twelve vessels qualify as green investments in line with our Green Financing Framework and are related to the EU Taxonomy activities 6.10. Sea and coastal freight water transport, vessels for port operations and auxiliary activities.

Once these vessels are delivered and operating on green methanol, they will save approximately 1.5 million tons of greenhouse gas emissions per year.

## 2,000 TEU Methanol Feeder Vessel

In February 2021, we announced that we have ordered a dual-fuel feeder vessel purpose-built to run on green methanol as well as conventional fuel oil, to be delivered in 2023. This is seven years ahead of our initial target set in 2018, and it will be the world's first methanol-powered container vessel.

The vessel was scaled to fit the largest available dual-fuel engine on the market at the time of ordering, and its capacity will be 2,000 TEU. It is our ambition to operate it on green methanol (biomethanol or e-methanol) from delivery.

The 10,000 tons of e-methanol needed annually for this vessel have already been contracted.

The feeder vessel qualifies as green investment in line with our Green Financing Framework and is related to the EU Taxonomy activities 6.10. Sea and coastal freight water transport, vessels for port operations and auxiliary activities.



<sup>4</sup> Green is defined as fuels or energy that have 'low' or 'very low' greenhouse gas emissions on a life cycle basis.

Use of Proceeds categories align with the below UN SDGs













# 4. Assurance report of the independent auditor

## To the green bond investors and the Management of A.P. Møller - Mærsk A/S

#### Limited assurance conclusion

Based on the procedures we have performed and the evidence we have obtained, nothing has come to our attention that causes us to believe that the Selected Information for the 2021 reporting year has not been prepared, in all material aspects, in accordance with A.P. Møller - Mærsk's Green Financing Framework.

This conclusion is to be read in the context of what we state in the remainder of our report.

#### **Selected Information**

The scope of our work was limited to assurance over the information presented in A.P. Møller – Mærsk's Allocation report on page 4 (the 'Selected Information'), comprising the allocation of net proceeds to the 16,000 TEU project and the 2,000 TEU project.

## Professional standards applied and level of assurance

We performed a limited assurance engagement in accordance with International Standard on Assurance Engagements 3000 (revised), 'Assurance Engagements other than Audits and Reviews of Historical Financial Information' and additional requirements under Danish auditor regulation to obtain limited assurance in respect of our conclusion. A limited assurance engagement is substantially less in scope than a reasonable assurance engagement in relation to both the risk assessment procedures, including an understanding of internal control, and the procedures performed in response to the assessed risks. Consequently, the level of assurance obtained in a limited assurance engagement is substantially lower than the assurance that would have been obtained had a reasonable assurance engagement been performed.

#### Our independence and quality control

PricewaterhouseCoopers is subject to the International Standard on Quality Control, ISQC 1, and thus applies a comprehensive quality control system, including documented policies and procedures concerning compliance with ethical requirements, professional standards and current statutory requirements and other regulation.

We have complied with the independence and other ethical requirements in the

International Ethics Standards Board for Accountants' 'International Code of Ethics for Professional Accountants' (IESBA Code), which is founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality, and professional behavior and ethical requirements applicable in Denmark.

### Summary of work performed

We are required to plan and perform our work in order to consider the risk of material misstatement of the Selected Information. In doing so, we:

- Made inquiries of relevant
   A.P. Møller Mærsk management to
   assess to whether the reporting has
   been prepared in accordance with
   A.P. Møller Mærsk's Green Financing
   Framework:
- Performed analytical review of the Selected Information, including the allocation of amounts as presented in A.P. Møller – Mærsk's Allocation report 2021; and
- Evaluated the evidence obtained

#### Management's responsibilities

The Management of A.P. Møller - Mærsk A/S is responsible for:

- Designing, implementing and maintaining internal control over information relevant to the preparation of the Selected Information that is free from material misstatement, whether due to fraud or error;
- Establishing objective criteria for preparing the Selected Information as described in A.P. Møller – Mærsk's Green Financing Framework;
- Measuring and reporting the Selected Information based on A.P. Møller – Mærsk's Green Financing Framework; and
- The content of the Selected Information.

### Auditor's responsibilities

We are responsible for:

- Planning and performing the engagement to obtain limited assurance about whether the Selected Information are free from material misstatement, whether due to fraud or error and are prepared, in all material respects, in accordance with A.P. Møller – Mærsk's Green Financing Framework;
- Forming an independent conclusion, based on the procedures we have performed and the evidence we have obtained; and
- Reporting our conclusion to the Management of A.P. Møller - Mærsk A/S and the green bond investors.

This report, including our conclusions, has been prepared solely for the Management of A.P. Møller - Mærsk A/S and the green bond investors to assist the Management in reporting on A.P. Møller - Mærsk's green bond. We permit this report to be disclosed online at A.P. Møller - Mærsk A/S' website in respect of the 2021 reporting year, to assist A.P. Møller - Mærsk A/S in responding to their governance responsibilities by obtaining an independent assurance report in connection with the Selected Information.

The maintenance and integrity of A.P. Møller - Mærsk's website and its content are the responsibility of the Management; the work carried out by us will not involve consideration of these matters and, accordingly, we will accept no responsibility for any changes that may have occurred to the Green Financing Framework dated 15 November 2021, presented on A.P. Møller - Mærsk's website.

Copenhagen, 26 August 2022

## ${\bf Price water house Coopers}$

Statsautoriseret Revisionspartnerselskab CVR no 3377 1231

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